



# Accudraft's DocsEngine Portal: "Writing the Contract Correctly and Quickly through Automation"

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Accudraft's DocsEngine Portal solution expedites your contract generation process through automation, yielding standards-based contracts on a timely basis.

Your contracts are based on automated standards (called templates), which allow any organization member (e.g., sales representatives, contracts people, or attorneys) to generate an organizationally approved document quickly.

## What It Means to You

As a contracts leader, you know that contract generation presents a series of challenges. You need to (1) handle significant sales volume, while simultaneously tailoring documents to unique case situations; (2) integrate the results into your back-office systems; (3) know with whom and for what you are contracting; and (4) use your organization's supporting people (e.g., counsel and information technology) appropriately.

Through Accudraft's software solution, you retain control of your business process, collaborate on your sales contract documents, and focus your legal and information technology (IT) people on things that require their particular expertise.

## Solution Benefits

### DocsEngine

The DocsEngine uses contract templates you and your team (requirements, legal, financial, contracting) develop and maintain collaboratively to support your business process. It has many benefits.

You are not required to change your process to meet another's or the software's mandates. It can be used for commercial sales contracts, which can vary in size, complexity, and volume. Your contracts can be issued more quickly, with greater accuracy, and with appropriate internal resource use. It allows you to know to whom you are

selling what items, and lastly, your contracts can be integrated into your front-end and back-office systems.

The DocsEngine's centerpiece is your business process, however you define it. Through collaboration with your people (e.g., sales, counsel, contracts), you define a template (or series of templates) that outlines your business process. This template can support sales activities in many situations (varying contract provisions by state, transaction dollar size, company, or other parameters). When the template is appropriately followed, a contract is generated—which may or may not need internal approvals—because they have already been accomplished in the template creation process. Since you have already coordinated with all your team members in this process, the output can be provided automatically to your back-office systems.

### Portal

The Portal's database keeps records, allowing you to do customer relationship data mining. Your key concern is data access, not data maintenance—through the use of its application service provider (ASP) model, Accudraft can hold and maintain your data. Your internal IT resources, therefore, are used more effectively.

The Portal can work well if you have an e-business strategy into which it fits. It will execute as much of your contract transaction dollar and action volume as you desire. Its reporting capability, likewise, is as robust as you want it to be. It allows you to connect both internally and externally for proper contract reporting and customer liaison. Finally, you can assure proper security through your implementation of its ASP model.

### Overall

The most impressive aspect of Accudraft's software solution is that your contracts are generated through a collaborative, standards-based, and timely automated process that optimizes use of your organizational assets. For more information, see [www.accudraft.com](http://www.accudraft.com). **CM**

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